

SPENCE-CHAPIN

2020 ANNUAL REPORT



SPENCE-CHAPIN
410 East 92nd Street
New York, NY 10128
www.spence-chapin.org

YEAR IN REVIEW



BLACK LIVES MATTER TOWN HALLS

In support of the Black Lives Matter movement, Spence-Chapin led its first series of town halls focused on race, which brought families together to discuss the challenges they face due to institutionalized racism, the tools they use to cope, and how they support and encourage one another in these difficult times. Spence-Chapin has continued to hold webinars and provide other opportunities for our families to come together and discuss important and pertinent issues.



OUTREACH TO COMMUNITIES AND SATELLITE OFFICES

Spence-Chapin is actively expanding our outreach to underserved communities throughout New York City and Upstate New York to bring our services to more women, children, and families. Social workers visited with dozens of hospitals and social service organizations upstate, while a partnership with AG Urgent Care has been forged that will bring social workers to urgent care centers in Brownsville, Brooklyn and Jamaica, Queens for the first time ever.



WELCOME HOME GALA

At Chelsea Piers, Spence-Chapin hosted its Annual Gala to celebrate our second century of service, and to “Welcome Home” adoptive families, friends, and supporters. The lively event, which raised more than \$300,000 to support our programs, honored three remarkable individuals, Siya Madikane, Curtis R. Welling, and Mary H. White, M.D, and featured a live performance by Darryl “DMC” McDaniels of Run-DMC.



GRANNY PROGRAM EXPANSION AND PROJECT PLAY

Through a generous grant from an anonymous family charitable trust, Spence-Chapin and its partner in South Africa, Jo’burg Child Welfare (JCW), began expansion of the Granny Program and launched Project Play to impact the lives of children living in orphanages. In just a few months, the program has grown by 260% and the first of four state-of-the-art playgrounds has been completed.

LETTER FROM THE CEO



Dear Friends,

This fiscal year began with incredible energy and vision as we worked toward our numerous goals to advance our mission, including expanding the Granny Program, increasing our presence in the outer boroughs and Upstate New York, and growing our in-person community programs. But the year took an unexpected turn.

As the COVID-19 pandemic swept through communities across the globe, Spence-Chapin took swift action and made immediate adjustments for the safety of our employees and

clients, while finding ways to continue the programs children, women, and families count on. We closed our offices, and all counseling and coaching services went virtual. We consulted with our partners in hospitals and healthcare centers on how to safely offer interim care and counseling to women who had just given birth, and we united babies with their forever adoptive families.

With the support of the entire Spence-Chapin community, we were able help those in our community who were struggling. We provided local families with grocery gifts cards and sent safety equipment to our partners running orphanages overseas. I am touched by how many people banded together to help us more directly aid communities in need of support.

Despite the challenges, we still made incredible progress toward

our goals. We broke ground on a new playground in South Africa, increased the children served by the Granny Program by over 260%, and solidified a partnership with AG Urgent Care to help us more directly aid underserved communities.

Every day I'm further inspired by the work we do that helps change the destinies of so many children and families. We may not know what the future holds, but we do know that our mission and vision have not changed. Thanks to you, we are well on our way to making a future in which adoption is a celebrated choice, every child belongs, and all families are embraced.

Best Regards,

Kate Trambitskaya
Chief Executive Officer

IMPACT NUMBERS



ERIC AND ALAN'S STORY



When Eric and Alan began their adoption journey, they knew there would be some challenges—when starting a family, there always are. But they never could have predicted that their journey would unfold alongside a global pandemic.

It was a beautiful sunny day in March when Eric and Alan received that phone call they had been waiting for: they had been selected by a birth mother, and their baby would be born in May. As they celebrated the great news and began making a list of items they would need, the world was reacting to the COVID-19 virus outbreak and shutting down. Suddenly, the normal trajectory for bringing their new family

member home was thrown out the window.

On March 13th, the Spence-Chapin office closed, but the work to keep providing services to children, women, and families in this new landscape had just begun. Working with government agencies, lawyers, and healthcare professionals, Spence-Chapin found new ways to ensure that birth parents could still be supported, families could still move their paperwork through, and children could still be placed in their forever homes, while staying safe.

For Eric and Alan, this meant staying flexible, and doing a lot of virtual meetings. From having their paperwork notarized, to meeting their child's birth mother, so much that normally would have taken place in person was done virtually. While this came with some disappointments, like not being able to hug their child's birth mother, it also had some unexpected silver linings, like

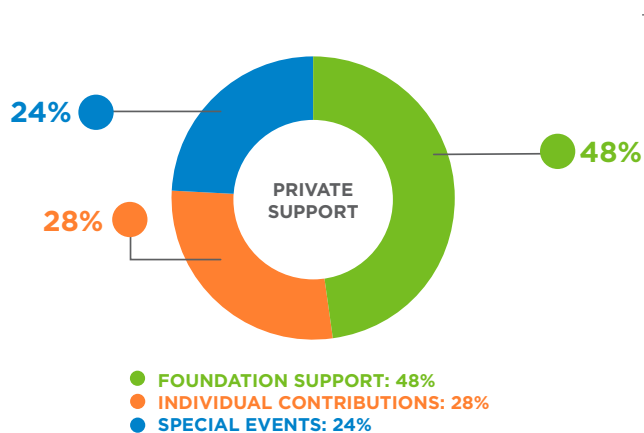
being able to chat with her more frequently through virtual calls, deepening their connection. As soon as the baby was born in May, Spence-Chapin arranged a video call at the birth mother's request to introduce Eric and Alan to their beautiful baby girl.

On the day that they were to bring their little one home, they didn't await her arrival in Spence-Chapin's office, like so many families had done before. Instead, everyone met on the sidewalk outside of the hospital, masks on. While these changes were not optimal, the love and connection felt by all shone through the challenges.

Throughout the quarantine period, Eric and Alan have continued to develop their open adoption relationship with their baby's birth mother, but all are looking forward to the day when they can reunite in person. In the meantime, they are enjoying the chance to bond with their baby girl and spend quality time together.

FINANCIAL SUMMARY

Fiscal Year 2020
July 1, 2019 - June 30, 2020



REVENUE

| | | | |
|---------------------------------|-----------|------------------|-----|
| Support from Endowment & Assets | \$ | 3,557,519 | 49% |
| Property Royalties | | 1,724,588 | 24% |
| Program Service Fees | | 1,118,504 | 15% |
| Private Support | | 820,048 | 11% |
| Auxiliary Income | | 71,606 | 1% |
| TOTAL REVENUE | \$ | 7,292,265 | |

EXPENSES

| | | | |
|-----------------------|-----------|------------------|-----|
| Program Services | \$ | 5,672,565 | 79% |
| Fundraising | | 765,655 | 11% |
| Administration | | 751,391 | 10% |
| TOTAL EXPENSES | \$ | 7,189,611 | |

OUR MISSION & VISION

MISSION

To help find loving families for children whatever their needs or circumstances and provide counseling and support for all children and the families to whom they have been born or entrusted.

VISION

A world where adoption is a celebrated choice, every child belongs, and all families are embraced.

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