



2024 ANNUAL REPORT

Spence  Chapin
YOUR JOURNEY. OUR PURPOSE.

LETTER FROM THE CEO



Dear Friends,

I am delighted to share this report with you, which marks the first year under our new strategic plan, which was approved by our Board of Directors at the start of our 2024 Fiscal Year, and lays out an exciting vision for the next five years.

The plan is grounded in our mission and legacy, and builds upon the growth and accomplishments we have seen throughout our program areas over the last few years—providing robust and comprehensive support services to women and families through our satellite offices; extending our reach throughout Arizona; expanding support for vulnerable children around the world through the Granny Program and pathways to adoption; and continuing to broaden the wellbeing support services we offer to the adoption community and beyond.

This new plan could not have been imagined had it not been for the progress that your support made possible over the last five years.

When I was given the opportunity and privilege to lead this incredible organization in 2019, I knew that more was possible—that we could build more families, support more women, provide more wellbeing services for the community, and reach more children in need. I knew that because throughout my years as General Counsel at Spence-Chapin, I had already witnessed the tremendous dedication, passion, and talent of everyone on the team, and the enormous commitment and generosity of the broader Spence-Chapin community.

Throughout 2024, we built on the path we had already begun to forge, and positive results are already apparent—more satellite offices opened, more services provided, more programs launched, and more lives changed. Throughout this report, you will see that trajectory, and the impact we can have, together.

Best Regards,

A handwritten signature in black ink, appearing to read "Kate Trambitskaya".

Kate Trambitskaya
Chief Executive Officer

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CHILDREN WHO ACHIEVED PERMANENCY

Through our Birth & Expectant Parent Services, we offer counseling, resources, and support to individuals and their partners making permanent plans for their child's future, whether through adoption or parenting. Together with our Domestic, International, and Special Needs Adoption Programs, these efforts connected hundreds of children to permanent homes.

FAMILIES RECEIVED GIFTS THROUGH HOLIDAY ANGELS

Thanks to the generosity of Holiday Angel donor families and the dedication of our volunteers, Spence-Chapin delivered hundreds of gifts, including clothing, essentials, and toys, to children from families needing extra support during the holiday season.

183

DAYS OF INTERIM CARE PROVIDED TO BABIES & TODDLERS

Through the dedication of our volunteer families, our Interim Care Program offered compassionate, around-the-clock care for babies and toddlers, giving birth parents the time and support they needed to plan for the future.

325

145

INDIVIDUALS CONNECTED TO ADOPTION RECORDS & RESOURCES

The Post-Adoption Records & Resources department provided meaningful support to 145 adopted persons and their families, guiding them through their search and reunion journeys with care and expertise.

1407

COUNSELING & COACHING SESSIONS

Our therapy and consultation services provided essential support to 75 families through therapy and 78 families through consultations last year. This year, our therapists began using Neurofeedback tactics in their practice. We remain dedicated to serving children, individuals, couples, and families connected to adoption—and beyond—by continuously introducing new approaches to meet the needs of our community.

CHILDREN CARED FOR BY A GRANNY IN SOUTH AFRICA & COLOMBIA

Support for children living in orphanages worldwide continued to grow last year as the Granny Program expanded within Colombia and South Africa, increasing the total number of program locations to ten. Through the dedication of 280 Grannies, children received the nurturing care and attention they need to thrive.

532

PROFESSIONALS ATTENDING A COMMUNITY EVENT OR TRAINING

Last year, we connected with hundreds of professionals through our trainings, webinars, and community events, expanding awareness around adoption and the services we offer.

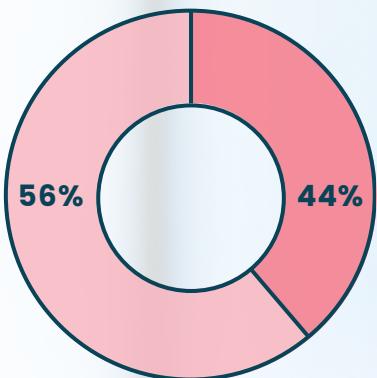
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FINANCIAL SUMMARY

Fiscal Year 2024

July 1, 2023 – June 30, 2024

PUBLIC SUPPORT



- Foundations
\$ 1,082,105
- Individuals
\$ 839,190

Revenue

Support from Endowment & Assets	\$ 5,068,223	50 %
Public Support	\$ 1,923,375	19 %
Program Service Fees	\$ 1,762,039	18 %
Property Royalties	\$ 1,332,030	13 %
Total Revenue	\$ 10,085,667	

Expenses

Direct Program Expenses	\$ 7,517,045	70 %
Obligatory Grant Expense	\$ 592,129	6%
Administration	\$ 1,457,405	14 %
Fundraising	\$ 1,167,860	11 %
Total Expenses	\$ 10,734,439	



STRATEGIC VISION

2024-2028

OUR UNIQUE POSITIONINGS

OUR PROGRAM OFFERINGS

- Interim Care Services
- In-House Lifelong Support Services
- Granny Program

OUR STRUCTURE

- Tenured leadership team
- Strong history and legacy
- Physical presence in all of our offices
- Robust fiscal health

OUR APPROACH

- Dedicated Birth Parent Team
- Commitment to Finding the Right Family for each child

IDENTIFIED OPPORTUNITIES

- Space to Grow our footprint geographically
- Expanded Program Areas leave space to cultivate new stakeholder relationships

IDENTIFIED AREAS OF GROWTH



JURISDICTIONAL

Bringing the Spence-Chapin Way to other states in the country where there is a need for the types of services we offer



INTERNATIONAL

Growing the number of countries we work with to facilitate intercountry adoptions, creating additional pathways for more families to adopt children in need of loving homes.



GRANNY PROGRAM +

Expanding the Granny Program to serve more children and adolescents residing in institutionalized care around the world.

THANK YOU TO OUR SUPPORTERS!

\$100,000+

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